



Emerald Hospitality Associates, Inc. is currently seeking a self-motivated, experienced Regional Director of Operations. The Regional Director of Operations supports the efforts of Emerald Hospitality Associates, by ensuring that all aspects of the hotels operate to maximize sales, guest satisfaction, associate satisfaction, and profit. This position will support most of the hotels in the southeast region.

Some of the responsibilities and duties will be:

- Assist the property management team with staying compliant with brand and Emerald Hospitality operating standards.
- Provide direction, training, mentoring and leadership to General Managers.
- Continuously analyzes operational needs and efficiency for each assigned hotel.
- Monitors the financial performance of the hotels through ongoing review of expenses and through the development, analysis and implementation of budgets, sales plans, and forecasts.
- Travels frequently to hotels in the region to maintain visibility and to foster effective relations with managers and front line staff.
- Review Quality Assurance results and monitor improvement.
- Profit and Loss review; offer “Best Practices” to achieve budgeted results. Monitor actual operating results and forecasts against budget. Assist the General Manager in marketing and sales strategies and cost containment strategies as necessary to achieve profitability indicators.
- Identify barriers to success, share ideas to overcome and monitor progress.
- Task Force during transition.

The ideal candidate must possess the following:

- Bachelor’s Degree in hospitality, business or a related field and/or appropriate combination of education and work experience.
- 4-6 years’ experience as a General Manager
- Excellent verbal and written communication skills
- Ability to multi-task and effectively manage numerous priorities.
- Ability to travel at least up to 75%

Position offers:

- Competitive salary
- Health, Dental, and Vision Insurance
- Life insurance, Short Term Disability, Long Term Disability
- Critical Illness and Accident Insurance
- 401(k) Retirement plan
- PTO

Emerald Hospitality Associates is an Equal Opportunity Employer